

ROLE ASSIGNMENTS

GROUP \_\_\_\_\_

**Government of Mexico**

[Empty box for name]

Hector Hernandez, Sec. of SECOFI and Chm. of CNIE

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Carlos Salinas, Sec. of Programming and Budget

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M. de Maria y Campos, Undersec. of Ind. Development

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Adolfo Hegewisch, Undersec. of Fgn. Inv. & Reg. of TT and Exec. Sec. of CNIE

**IBM World Trade A/FE Corp.**

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Ralph Pfeiffer, Chm. & CEO of A/FE and IBM Sr. VP.

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Larry J. Ford, Pres. of A/FE's Latin American Division

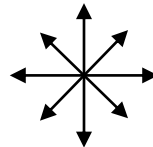
**IBM de Mexico, S.A.**

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Rodrigo Guerra, Pres. & General Manager

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Manuel Conde, Director General



**AMFABI**

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Richard Hojel, Chm. of Apple de Mexico

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Manuel Diaz, Gen. Dir. of H-P Mexicana, S.A.

**SSCM**

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Jose Mendoza, President

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Mario Garcia, Director of Capital Development